## **Introduced by Senator Lara**

February 21, 2014

An act to amend Sections 11629.7, 11629.71,—and 11629.72, 11629.73, 11629.745, 11629.75, 11629.76, 11629.77, 11629.81, 11629.85, and 11629.87 of, and to repeal Section 11629.84 of, the Insurance Code, relating to insurance.

## LEGISLATIVE COUNSEL'S DIGEST

SB 1273, as amended, Lara. Insurance: low-cost automobile insurance program.

## **Existing**

(1) Existing law establishes within the California Automobile Assigned Risk Plan (CAARP) a low-cost automobile insurance program for all counties in California, until January 1, 2016, in order to provide a means for eligible consumers to buy automobile insurance, as specified. The parameters of the program, include, but are not limited to, value limits for the insured vehicle, initial ratesetting for certain counties, a surcharge for specified high-risk drivers, eligibility, sales commissions set at the rate CAARP pays for private passenger nonfleet risks, cancellation restrictions, and reporting requirements.

This bill would revise and recast the parameters of the program by, among other things, deleting provisions that limit the initial implementation of the program to specified counties and require the Insurance Commissioner to make a need-based assessment as to implementation in all other counties, deleting the repeal date of the program, thereby extending the operation of the program indefinitely, and deleting the limits on the value of an automobile that can be insured

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through the program. The bill would also expand the surcharge and eligibility requirements to include drivers with fewer than 3 years of driving history, including a person who operates a motor vehicle with a specified type of driver's license, or drivers who have not been continually licensed for the past 3 years.

(2) Existing law requires an agent or broker, referred to as a producer, to inform every new prospective automobile insurance policyholder who requests specified information that the low-cost automobile insurance policy may be available for qualifying motorists. Under existing law, if a consumer requests more information about the program from a producer who is not certified under the plan, that producer is required to provide the consumer with a toll-free telephone number for the plan as an alternative coverage option for the consumer.

This bill would allow those producers to alternatively provide the consumer with the programs's Internet Web site.

(3) Under existing law, a certified producer who issues a low-cost automobile insurance policy pursuant to the program is entitled to the same commission rate as is paid by the plan for private passenger, nonfleet risks.

This bill would instead entitle those certified producers to an unspecified percentage rate of commission. The bill would require the plan and an insurance carrier to notify producers of pending policy cancellation, allow a consumer to reinstate a policy in lieu of canceling a policy that has been canceled for nonpayment of premium, to accept payment by check or money order, to allow a consumer or producer to make a down payment and installment payments by debit card or credit card either by telephone or through its Internet Web site.

(4) Existing law requires the plan to report to the Legislature annually on the status of the program, and requires the commissioner to make an annual report to specified committees of the Legislature.

This bill would instead require the plan to make the former report to the commissioner and to include specified data in that report, and would require the commissioner to combine the 2 reports and submit the combined report to the Legislature on or before March 15 annually.

(5) Existing law requires, in order to be eligible for funding through the budget process, that the plan be reviewed by specified committees of the Legislature.

This bill would delete that provision.

(6) Existing law requires the plan to establish and maintain an Internet Web site that provides members of the public with an option

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for either a referral to a list of certified agents or brokers, as specified, or an assignment to a randomly selected certified agent or broker, as specified.

This bill would, instead require the plan's Internet Web site to provide consumers both of those options and the additional option to apply directly on the Internet Web site. The bill would require the plan and an insurance carrier to establish a data system, as specified. The bill would also delete obsolete provisions and make conforming changes.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

*The people of the State of California do enact as follows:* 

- 1 SECTION 1. Section 11629.7 of the Insurance Code is 2 amended to read:
- 3 11629.7. (a) There is established, within the California 4 Automobile Assigned Risk Plan established under Section 11620. 5 a low-cost automobile insurance program for all counties in 6 California.
  - (b) The commissioner, after a public hearing, shall approve or issue a reasonable plan for the equitable apportionment, among insurers required to participate in the California Automobile
- 10 Assigned Risk Plan established under Section 11620, of persons

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- who are eligible to purchase through the program a low-cost 11 12
- automobile insurance policy, as described in Section 11629.71.
- 13 The program shall be conducted in conjunction with the California 14 Automobile Assigned Risk Plan established under Section 11620.
- 15 SEC. 2. Section 11629.71 of the Insurance Code is amended
- 16 17 11629.71. A low-cost automobile insurance policy for purposes
  - of the program established under this article shall have all of the following attributes:
- 20 (a) The policy shall offer coverage in the amount of ten thousand 21 dollars (\$10,000) for bodily injury to, or death of, each person as
- 22 a result of any one accident and, subject to that limit as to one
- 23 person, the amount of twenty thousand dollars (\$20,000) for bodily
- 24 injury to, or death of all persons as a result of any one accident,
- 25 and the amount of three thousand dollars (\$3,000) for damage to
- 26 property of others as a result of any one accident.

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(b) The coverage required by Section 11580.2 shall be made available to the consumer. However, an insurer may charge a premium for that coverage in addition to the premium set forth in Section 11629.72. Notwithstanding the coverage amounts required by Section 11580.2 and Section 16056 of the Vehicle Code, uninsured motorist coverage issued in conjunction with a low-cost automobile policy under the program, with coverage limits at least equal to the limits of liability in the underlying low-cost automobile policy, shall satisfy the requirements of Section 11580.2 and the financial responsibility requirements of Sections 4000.37, 16021, and 16431 of the Vehicle Code.

- (c) Medical payments coverage shall be made available to the consumer. However, an insurer may charge a premium for that coverage in addition to the premium set forth in Section 11629.72.
- (d) The policy shall have an initial term of one year, renewable on an annual basis thereafter.
- (e) The policy shall cover the person named in the policy, and to the same extent that insurance is provided to the named insured, any other person using the automobile, provided the use is with his or her permission, express or implied, and within the scope of that permission, except that the policy shall not cover members of the named insured's household who do not satisfy the requirements of subdivisions (b) to (e), inclusive, of Section 11629.73.
- SEC. 3. Section 11629.72 of the Insurance Code is amended to read:
- 11629.72. (a) The annual rate offered under the program for each of the counties in California shall be established at a date according to the discretion of the commissioner. A surcharge, as a percentage of the base rate, shall be added to the base rate and that percentage shall be set at the discretion of the commissioner, if the named insured or a resident of the household of the named insured will be a driver of the automobile covered under the low-cost policy, and is-any both of the following:
  - (1) An unmarried male between 19 and 24 years of age.
  - (2) Operates-To whom one or more of the following applies:
- (A) Operates a vehicle with a driver's license issued by the Department of Motor Vehicles pursuant to Section 12801.9 of the Vehicle Code and has fewer than three years of driving history.
- 39 <del>(3</del>
  - (B) Has fewer than three years of driving history.

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- (C) Has not been continually licensed to drive for the past three years.
- (b) (1) In addition to existing premium installment options offered by the California Automobile Assigned Risk Plan under Article 4 (commencing with Section 11620), the plan shall also make available to an insured under the program a premium installment option pursuant to which an insured is required to pay not more than 15 percent of the total policy cost upon issuance of the low-cost policy, followed thereafter by six other payments.
- (2) Beginning on January 1, 2015, the commissioner may approve or issue new installment plans in addition to or replacing those offered pursuant to paragraph (1).
  - (3) No other premium financing arrangement shall be permitted.
- (c) Rates for policies issued under the program in each county or city and county shall be reviewed and revised as follows:
- (1) Rates shall be sufficient to cover (A) losses incurred under policies issued under the program, and (B) expenses, including, but not limited to, all reasonable and necessary expenses such as the costs of administration, underwriting, taxes, commissions, and claims adjusting, that are incurred due to participation in the program. For purposes of this paragraph, "losses incurred" means claims paid, claims incurred and reported, and claims incurred but not yet reported. In assessing loss reserves, the commissioner shall only allow loss reserves that are estimated from actual losses in the program or comparable data by a licensed statistical agent, as adjusted to reflect coverage provided under the program.
- (2) Rates shall be set so as to result in no projected subsidy of the program by those policyholders of insurers issuing policies under the program who are not participants in the program.
- (3) Rates shall be set with respect to the program so as to result in no projected subsidy by policyholders in one county of policyholders in any of the other counties.
- (4) Commencing on January 1, 2015, and no less than every three years thereafter, the California Automobile Assigned Risk Plan shall submit the loss and expense data, together with a proposed rate and the surcharge authorized by subdivision (a) for the low-cost automobile policy for the program, to the commissioner for approval in accordance with this chapter. The commissioner shall act on the recommendation within 90 days.

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1 SEC. 4. Section 11629.73 of the Insurance Code is amended 2 to read:

- 11629.73. A low-cost automobile insurance policy under the program shall only be available for purchase by persons who satisfy the following eligibility requirements:
- (a) The person shall be in a household with a gross annual household income that does not exceed 250 percent of the federal poverty level, as defined in Part 6.2 (commencing with Section 12693) or as defined in an equivalent manner that is approved by the commissioner.
- (b) The person shall be no less than 19 years of age and have been continuously licensed to drive an automobile for the previous three years, except that a person who has not been continually licensed to drive or has fewer than three years of driving history may qualify for the surcharge under subdivision (a) of Section 11629.72.
- (c) The person shall have not more than one of either, but not both, of the following within the previous three years:
- (1) A property damage only accident in which the driver was principally at fault.
  - (2) A point for a moving violation.
- (d) The person shall not have on record within the previous three years, an at-fault accident involving bodily injury or death.
- (e) The person shall not have a felony or misdemeanor conviction for a violation of the Vehicle Code on his or her motor vehicle record.
- (f) The person shall not be a college student claimed as a dependent of another person for federal or state income tax purposes.
- SEC. 5. Section 11629.745 of the Insurance Code is amended to read:
- 11629.745. (a) An agent or broker (hereafter referred to as a producer) who conducts business in a county in which a low-cost automobile insurance policy is available pursuant to this article shall inform every new prospective automobile insurance policyholder who requests a minimum limits or basic limits insurance policy, or coverage to meet California's minimum limits automobile insurance requirements, that the low-cost automobile insurance policy may be available for qualifying motorists. The information may be provided—verbally orally if the producer has

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been contacted by telephone, or in writing, but shall be communicated to the policyholder prior to the application for automobile insurance coverage in the language in which the producer has otherwise communicated with the consumer.

- (b) If the consumer requests more information about the low-cost program the producer shall do either of the following:
- (1) If the producer is California Automobile Assigned Risk Plan certified, provide the consumer with an explanation in an information pamphlet produced by the California Automobile Assigned Risk Plan and approved and provided by the Department of Insurance of the qualifications, cost and coverage provided by the policy. If the consumer qualifies for the low-cost policy and wishes to purchase the policy, the California Automobile Assigned Risk Plan certified producer shall provide the application and, upon completion, submit the application, supporting documents, and the applicant's certification to the California Automobile Assigned Risk Plan. The submittal of the California Automobile Assigned Risk Plan application may be in addition to any other coverage offered or applied for through the producer.
- (2) If the producer is not California Automobile Assigned Risk Plan certified, the producer shall provide the consumer with the toll-free telephone number for the California Automobile Assigned Risk Plan *or the program's Internet Web site address* as an option to coverage offered by the producer.
- SEC. 6. Section 11629.75 of the Insurance Code is amended to read:
- 11629.75. (a) A certified producer shall provide to an applicant for a low-cost automobile insurance policy under this article a notice relating to coverage under the policy. The notice shall be provided in a separate document at the time of application, and include the following statement in 14-point boldface type:

1 2

"NOTICE

INSURANCE COVERAGE PROVIDED IN THE POLICY YOU ARE BUYING CONTAINS REDUCED LIABILITY COVERAGE FOR PERSONAL INJURIES OR PROPERTY DAMAGE RESULTING FROM THE OPERATION OF THE INSURED VEHICLE. IF LOSSES FROM AN AUTOMOBILE ACCIDENT EXCEED THE COVERAGE PROVIDED BY THIS

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- 1 POLICY, YOU CAN BE HELD PERSONALLY LIABLE AND
- 2 RESPONSIBLE FOR THOSE LOSSES.
- 3 THIS POLICY PROVIDES LIABILITY COVERAGE FOR
- 4 INJURIES OR DEATH CAUSED TO OTHER PERSONS IN
- 5 THE TOTAL AMOUNT OF TEN THOUSAND DOLLARS
- 6 (\$10,000) PER PERSON IN ANY ONE ACCIDENT, AND UP
- 7 TO A TOTAL AMOUNT OF TWENTY THOUSAND DOLLARS
- 8 (\$20,000) FOR ALL PERSONS IN ANY ONE ACCIDENT. THE
- 9 POLICY ALSO PROVIDES UP TO A TOTAL AMOUNT OF
- 10 THREE THOUSAND DOLLARS (\$3,000) IN LIABILITY
- 11 COVERAGE FOR PROPERTY DAMAGE IN ANY ONE
- 12 ACCIDENT. IF YOU WANT MORE INSURANCE COVERAGE,
- 13 YOU MUST REQUEST A DIFFERENT POLICY.
- 14 THIS POLICY ALSO DOES NOT COVER DAMAGE TO YOUR
- 15 OWN VEHICLE, LOSSES RESULTING FROM YOUR BODILY
- 16 INJURY OR DEATH, OR COVERAGE FOR LOSSES CAUSED
- 17 BY AN UNINSURED OR UNDERINSURED DRIVER.
- 18 HOWEVER, THESE OTHER COVERAGES MAY BE
- 19 AVAILABLE AT EXTRA COST THROUGH OTHER
- 20 INSURERS.
- 21 THIS POLICY MAY ALSO CONTAIN UNINSURED
- 22 MOTORIST BODILY INJURY COVERAGE IN THE TOTAL
- 23 AMOUNT OF TEN THOUSAND DOLLARS (\$10,000) PER
- 24 PERSON IN ANY ONE ACCIDENT AND UP TO A TOTAL
- 25 AMOUNT OF TWENTY THOUSAND DOLLARS (\$20,000)
- 26 FOR ALL PERSONS IN ANY ONE ACCIDENT, IF YOU SO
- 27 CHOOSE. IN ADDITION, THIS POLICY MAY ALSO
- 28 CONTAIN MEDICAL PAYMENTS COVERAGE IN THE
- 29 AMOUNT OF ONE THOUSAND DOLLARS (\$1,000) PER
- 30 PERSON IN ANY ONE ACCIDENT, IF YOU SO CHOOSE.
- 31 THIS POLICY DOES NOT COVER ANY OTHER DRIVER IN
- 32 YOUR HOUSEHOLD WHO:
- 33 (a) IS UNDER 19 YEARS OF AGE; OR
- 34 (b) HAS LESS THAN 3 YEARS OF CONTINUOUSLY
- 35 LICENSED DRIVING EXPERIENCE (UNLESS THE POLICY
- 36 INCLUDES A SURCHARGE FOR THIS DRIVER); OR
- 37 (c) HAS MORE THAN ONE OF EITHER, OR BOTH, OF THE
- 38 FOLLOWING:
- 39 —A PROPERTY DAMAGE ONLY ACCIDENT IN WHICH
- 40 THE DRIVER WAS PRINCIPALLY AT FAULT.

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1 —A POINT FOR A MOVING VIOLATION; OR

- 2 (d) HAS IN THE PREVIOUS 3 YEARS AN AT-FAULT
- 3 ACCIDENT INVOLVING BODILY INJURY OR DEATH; OR
- 4 (e) HAS A FELONY OR MISDEMEANOR CONVICTION
- 5 FROM A VIOLATION OF THE VEHICLE CODE ON HIS OR6 HER MOTOR VEHICLE RECORD."
  - (b) When the certified producer establishes delivery of the disclosure form specified in subdivision (a) by obtaining the signature of the applicant or insured, there shall be a conclusive presumption that the certified producer has complied with the disclosure requirements of this section.
- 12 SEC. 7. Section 11629.76 of the Insurance Code is amended 13 to read:
  - 11629.76. (a) For a low-cost automobile insurance policy issued pursuant to the program, certified producers shall be entitled to—the same *a* commission rate—as is paid by the California Automobile Assigned Risk Plan for private passenger, nonfleet risks under Article 4 (commencing with Section 11620). of \_\_\_\_\_ percent.
  - (b) Notwithstanding subdivision (a), the commissioner may at any time establish a commission for a low-cost automobile insurance policy issued pursuant to the program and may make the commission effective on any policy originated within an entire year, or any portion of a year, as is needed to provide an incentive to certified producers to sell low-cost automobile insurance to eligible applicants. The commissioner shall not establish a commission pursuant to this subdivision if the commissioner determines that setting the commission rate will result in a lower commission percentage than would exist pursuant to subdivision (a). than the commission paid by the California Automobile Assigned Risk Plan for private passenger, nonfleet risks under Article 4 (commencing with Section 11620).
  - (c) No other fees of any kind may be charged or collected pursuant to this section and the sale of a low-cost policy under this article shall not be conditioned on the purchase of any other product or service.
- 37 SEC. 8. Section 11629.77 of the Insurance Code is amended 38 to read:

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11629.77. (a) A low-cost automobile insurance policy issued pursuant to the program shall be canceled only for the following reasons:

- (1) Nonpayment of premium.
- (2) Fraud or material misrepresentation affecting the policy or the insured.
- (3) The purchase of additional automobile liability insurance coverage in violation of subdivision (a) of Section 11629.78.
- (4) The purchase or maintenance of automobile liability insurance coverage other than a low-cost policy for any additional vehicles in the insured's household, in violation of subdivision (b) of Section 11629.78.
- (b) The California Automobile Assigned Risk Plan and an insurance carrier shall notify producers of pending policy cancellations. The plan and an insurance carrier shall allow a consumer to reinstate, in lieu of canceling, all policies that have been canceled for nonpayment of premium. The plan and an insurance carrier shall accept payment by check or money order, and shall allow a consumer or producer to make a down payment and installment payments by debit card or credit card, either by telephone or through its Internet Web site.

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- (c) A policy shall be nonrenewed only for the following reasons:
- (1) A substantial increase in the hazard insured against.
- (2) The insured no longer meets the applicable eligibility requirements. In this regard, the eligibility of an insured shall be recertified by the California Automobile Assigned Risk Plan after the first year of eligibility, and annually thereafter by the insurer that issued the policy.
- SEC. 9. Section 11629.81 of the Insurance Code is amended to read:
- 11629.81. (a) The California Automobile Assigned Risk Plan shall report to the Legislature commissioner on an annual basis, and at those additional times as it deems prudent, on the status of the program. The report shall include data regarding new policies, renewed policies, and policy cancellations or nonrenewals.
- (b) The department shall combine the report pursuant to subdivision (a) with the report required by Section 11629.85 and submit the combined report to the Legislature on or before March 15 of each year.

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(c) A report submitted pursuant to subdivision (b) shall be submitted in compliance with Section 9795 of the Government Code.

SEC. 4.

- 5 SEC. 10. Section 11629.84 of the Insurance Code is repealed. 6 SEC. 11. Section 11629.85 of the Insurance Code is amended 7 to read:
  - 11629.85. (a) On or before March—1 15 of each year, the commissioner shall prepare and propose a plan in a report to the Senate Committee on Banking, Finance, and Insurance and the Assembly Committee on Insurance Legislature setting forth the methods the commissioner intends to implement to inform households eligible for the program about the availability of low-cost automobile insurance. To be eligible for funding through the budget process, the plan shall be reviewed by the Senate Committee on Banking, Finance, and Insurance and the Assembly Committee on Insurance. The information required under subdivision (c) shall also be provided to the Senate Committee on Transportation and Housing and the Assembly Committee on Transportation.
  - (b) The plan shall include, at a minimum, a brief description of methods proposed to be used, anticipated costs, sources of revenue, goals, targets, objectives, and a justification of the proposed methods. The plan shall also explain how the department proposes to work in cooperation with the California Automobile Assigned Risk Plan, the social service departments in eligible counties, agencies, the Department of Motor Vehicles, and community-based organizations in order to inform eligible households of the existence of the program.
    - (c) The plan shall also include all of the following:
  - (1) The commissioner's determination regarding whether the program has been successful, based on the criteria specified in subdivision (d), and an explanation regarding that success or lack thereof.
  - (2) In cooperation with the California Automobile Assigned Risk Plan, structural characteristics of the program that may require statutory revision in order for the program to succeed or to improve upon existing success.

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(3) Impediments to success of the program that can reasonably be overcome by revision to the strategies adopted by the department.

- (4) A detailed explanation of the department's use for the program of funds assessed pursuant to Section 1872.81 *for the previous fiscal year*.
- (5) For the previous calendar year, a list of the total low-cost auto premium for each county in which the program was available.
  - (d) The program is successful if the following occur:
- (1) The program generated sufficient premiums to cover losses incurred under policies issued under the program, and expenses incurred by the program, as calculated pursuant to subdivision (c) of Section 11629.72.
- (2) The program served the public purpose of offering access to automobile insurance to otherwise underserved communities in the program areas.
- (3) The program offered access to automobile insurance to previously uninsured motorists seeking affordable coverage in the program areas.
- (4) The program's outreach efforts lead uninsured motorists to contact a producer, and the driver obtains any auto insurance policy that complies with California law.
- (e) Any written or oral advertisements, including, but not limited to, paid or unpaid commercial or noncommercial advertising, by the department with reference to the low-cost automobile insurance program shall reference the department and shall not reference the commissioner by name or office, or include the commissioner's voice, image, or likeness. The department shall not participate with any nongovernmental entity that produces or intends to produce advertisements or educational material that include the name of the commissioner or his or her voice, image, or likeness, and that are intended to make eligible households aware of the existence of low-cost automobile insurance.
- (f) A report submitted pursuant to subdivision (a) shall be submitted in compliance with Section 9795 of the Government Code.
- 37 SEC. 12. Section 11629.87 of the Insurance Code is amended to read:
- 39 11629.87. (a) Subject to the approval of the commissioner, 40 the California Automobile Assigned Risk Plan shall establish and

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maintain, or contract with an entity to establish and maintain, an Internet Web site that shall provide members of the public with an option for either each of the following:

1 2

- (1) Referral to a list of certified agents or brokers with an office in the same geographic area as the consumer who may be contacted to purchase a low-cost automobile insurance policy. This list shall contain the name, address, telephone number, and, if available, the e-mail email address and Internet Web site of those agents or brokers.
- (2) Assignment to a randomly selected certified agent or broker in the same geographic area as the consumer who can be accessed online to process and accept an application to purchase a low-cost automobile insurance policy. The assigned agent or broker shall be subject to the conditions specified in Section 11629.86.
  - (3) The ability to apply directly on the Internet Web site.
- (b) The plan may, with the approval of the Department of Insurance, department, authorize the use, for a designated period of time, of the department-owned Internet Web site domain name http://www.mylowcostauto.com, or any other relevant domain names controlled by the Department of Insurance, for the purposes of this section and Section 11629.86.
- (c) The plan shall ensure that the Internet Web site does all of the following:
- (1) Provides all disclosures and other information required by law that would otherwise be provided by a producer.
- (2) Effectively educates consumers about the eligibility requirements, the benefits, and the limits of the low-cost automobile insurance policy.
- (3) Describes or establishes a process to collect any documents that are necessary for determining qualification for the policy.
- (4) Establishes a process to electronically certify the information provided by the consumer.
- (5) Maintains safeguards to ensure that consumer information transmitted through that Internet Web site is secure.
- (6) Provides the physical address of the producer and the telephone number and e-mail of the producer.
- (7) Provides the contact information for the Consumer Services Division of the Department of Insurance. *department*.

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(8) Adheres to any other rules and regulations adopted by the Department of Insurance to promote the purposes of this section and Section 11629.86.

- (9) Notifies the consumer that if he or she does not qualify for the low-cost automobile insurance policy that other policies may be available from producers or insurers. Directs the consumer to the Department of Insurance's department's auto insurance premium comparison Internet Web page.
- (d) The Internet Web site shall not be made available to the public until the commissioner has made a determination that it adequately provides all of the necessary information a consumer would need in order to apply to purchase the policy.
- (e) The Internet Web site shall be constructed to authorize the plan-certified producer consumer to forward the application, supporting documents, and the applicant's consumer's certification to the plan.
- (f) The Internet Web site shall accept payment by credit or debit card or other form of electronic payment the Department of Insurance department determines to be appropriate. It shall also provide a mechanism for payment by check.
- (g) The Internet Web site shall be made available in English and Spanish and in as many additional languages as feasible. The English and Spanish language sites shall be made available to the public as soon as possible, irrespective of whether other versions are finalized.
- (h) Notwithstanding any provision of Chapter 2 (commencing with Section 10290) of Part 2 of Division 2 of the Public Contract Code, if the plan chooses to contract with an entity to establish and maintain the Internet Web site, the plan shall solicit and consider the contract via an open, competitive bid process; however, it shall not issue a request for proposals until the Department of Insurance has approved the request. The contract period shall not extend more than three years. Twelve months before the expiration of the contract, the plan shall determine whether to renew the contract or solicit bids for a new contract.

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(h) The plan may request, and the Department of Insurance department may include in its plan submitted pursuant to Section 11629.85, that up to one hundred thousand dollars (\$100,000) from the department's existing consumer outreach fund be made

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available for the development of the Internet Web—Site. site. Electronic signatures shall have the same effect as pen-on-paper signatures for the purposes of this program. The staff answering the plan's toll-free telephone number may transfer the consumer directly to a producer who may sell a policy to the consumer.

(i) The plan and an insurance carrier shall establish a data system whereby renewed policies, policy cancellations, and nonrenewals can be tracked, both by aggregate numbers and by individual consumer. The department shall have access to both the aggregate and individual consumer data for research and outreach purposes.